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**Pacesetters for July 31, 2007**

by DJC Staff  
07/31/2007

FINANCE

REAL ESTATE

Blake Hering Jr. and Mike Wood have been promoted to partner at Norris, Beggs & Simpson.

Hering is an executive vice president of real estate finance at NBS. He has originated \$800 million in loans during his time with the company. In 2005, he was top producer for State Farm Life Insurance, earned a Nationwide Life Insurance Co. "On Your Side" award and was named to Nationwide's Correspondent Advisory Council.

Wood headed the expansion of NBS's real estate finance operations in Puget Sound. He originates mortgage loans for correspondent life insurance companies and conduits and was named one of Genworth Financial's Top Ten Correspondents.