

RANK	NAME WEBSITE	ADDRESS/PHONE	SENIOR EXECUTIVE(S)	LICENSED AGENTS/ ANN. COMM. VOL.	% OF VOLUME SOLD/ LEASED	SPECIALTIES
PORTLAND METRO						
1	CB Richard Ellis cbre.com	1300 S.W. Fifth Ave., Ste. 200 Portland 97201 503.221.1900	Mark Fitkin	69 \$942.0m	55% 45%	Trans. svcs. (sales, leasing, investments), prop. mgmt., mortgage/fin., appraisal, project/construction mgmt., Corp./tenant advisory, dev.
2	NAI Norris, Beggs & Simpson nai-nbs.com	121 S.W. Morrison St., Ste. 200 Portland 97204 503.223.7181	J. Clayton Hering H. Roger Qualman	64 \$689.0m	69% 31%	Retail, office and industrial sales/leasing; multi-fam./land sales; asset/prop. mgmt.; mort. bnkg./loan svcs.; mezzanine/equity capital
3	Norris & Stevens norris-stevens.com	621 S.W. Morrison St., Ste. 800 Portland 97205 503.223.3171	Robert R. Stutte Brian Bjornson	37	70% 30%	Sales, leasing and property mgmt. of commercial and multi-family properties, including office, industrial, retail and land
4	GVA Kidder Mathews gvakm.com	One S.W. Columbia St., Ste. 950 Portland 97258 503.221.9900	Steven Klein	35 \$343.7m	64% 36%	Brokerage, property management, appraisal, development and construction management, consulting
5	Colliers International colliers.com/portland	601 S.W. Second Ave., Ste. 1950 Portland 97204 503.223.3123	Thomas A. Lawwill	32		Office, industrial, investment, property management, corporate, advisory and owner/user services
6	Cushman & Wakefield of Oregon cushmanwakefield.com	200 S.W. Market St., Ste. 200 Portland 97201 503.279.1700	John R. Miller	26 \$472.0m	67% 33%	Office and ind. landlord/tenant and acquisition/disp. representation, inv. prop. sales, equity/debt placement, appraisal, prop. mgmt., tax svcs.
6	NorthStar Realty Advisors northstarrealtyadvisors.com	4640 S.W. Macadam Ave., Ste. 90 Portland 97239 503.972.1900	Bob Baumann Pat Fox	26	100%	Investment sales, mortgage services, insurance services, staff leasing
8	Grubb & Ellis grubb-ellis.com/Portland	1120 N.W. Couch St., Ste. 350 Portland 97209 503.241.1155	David C. Squire Bradford H. Fletcher	22 \$228.0m	52% 48%	Transaction services for leasing and sale of office, industrial, land and investment properties, property and facility management
9	Coldwell Banker/Jenkins-Bernhardt Assoc. cbnorthwest.com	1500 D St. Vancouver 98663 360.699.4494	Bob Bernhardt Michael Jenkins	20 \$150.0m	75% 25%	Sales, leasing, office, retail, industrial, land, NNN investment, 1031 exchange, prop. mgmt., multi-family, tenants in common, hospitality
9	Marcus & Millichap Real Estate Inv. Svcs. marcusmillichap.com	101 S.W. Main St., Ste. 1850 Portland 97204 503.200.2000	Tony Cassie	20 \$201.0m	100%	Investment sales, financing, research, advisory services
11	Elliott Associates elliottassociatesinc.com	901 N.E. Glisan St. Portland 97232 503.224.6791	Shelley Mast Leanne Johnston	16		Commercial and retail property management, asset management, investment sales, leasing, accounting and facilities services
11	Macadam Forbes Inc. macadamforbes.com	1800 S.W. First Ave., Ste. 100 Portland 97201 503.227.2500	Michael D. Vandenburg Nick Gantman	16 \$189.8m	68% 32%	Sales, leasing, land, investment, office and retail
13	Pacific Security Capital PacificSecurityCapital.com	8905 S.W. Nimbus, 4th Floor Beaverton 97008 503.670.9300	Mark Rockwell Scott Pozzi	15	60% 40%	Investment sales, corporate services, leasing, tenant rep, capital markets, professional services, development services
14	Bluestone & Hockley Realty bluestonehockley.com	3835 S.W. Kelly Ave. Portland 97239 503.222.3800	Cliff Hockley Elena Wells	13 \$45.0m	75% 25%	Office, medical, retail, flex, industrial, landlord representation, tenant representation, multi-family, investment
14	C&R Real Estate Services Co. crealestate.com	1440 S.W. Taylor St. Portland 97205 503.224.9554	Jim Nicolaisen, Craig McConachie	13		Multi-family, investment, retail, office, industrial, management and brokerage
14	Melvin Mark Brokerage Co. melvinmark.com	111 S.W. Columbia, Ste. 1380 Portland 97201 503.223.9203	Jonathan Carder Scott Andrews	13	64% 36%	Office, retail, flex, ind. bldg. sales/leasing, landlord rep., sustainable dev., tenant rep. in high-perf. bldgs., corp. advisory svcs.



“We are seeing increased vacancies created by shrinkage of businesses related to the building industry. This, in turn, is creating opportunities for buyers and tenants to negotiate the best deals we’ve seen in over a decade.”

BRUCE KEMP, PRESIDENT, COMPASS COMMERCIAL REAL ESTATE, BEND

17	Real Estate Investment Group reig.com	2839 S.W. Second Ave. Portland 97201 503.222.1655	James Bourdin George Diamond	12		Investment sales and leasing
18	Doug Bean & Associates dougbean.com	101 S.W. Main St., Ste. 245 Portland 97204 503.222.5100	Doug Bean	11		Leasing, sales, management
19	CresaPartners cresapartners.com	One S.W. Columbia, Ste 1610 Portland 97258 503.598.3900	Craig Reinhart, D. Reinhart C. Eisenbach, N. Petrusich	10 \$100.0m	20% 80%	Tenant representation, corporate portfolio services, project management, capital markets
19	Hanna Realty hannarealty.net	6432 S.E. Foster Rd. Portland 97206 503.774.8893	Donald Hanna Jr.	10	50% 50%	Retail, office sales, leasing, investment property, commercial property management
21	Capacity Commerical Group LLC capacitycommercial.com	805 S.W. Broadway, Ste. 700 Portland 97205 503.326.9000	Jeff Falconer, Don Ossey Mike Nye, Scott Madsen	9 \$23.7m	38% 62%	Office, industrial, leasing, build to suit, investment sales
21	HSM Pacific Realty hsmrealestate.com	0612 S.W. Idaho St., Ste. 2 Portland 97239 503.245.1400	Skip Stanton	9		Retail leasing
21	Integrated Corporate Property Services icps.biz	7754 S.W. Capitol Hwy. Portland 97219 503.228.4800	Mark Childs Steve Marcy	9 \$62.0m	50% 50%	Office, industrial, investment properties
24	Hagerman Frick O'Brien Inv. Real Estate hfore.com	1028 S.E. Water Ave., Ste. 270 Portland 97214 503.241.5541	Cody Hagerman Greg Frick, Tim O'Brien	7	100%	Investment apartments, apartment building sales
24	Windermere Community Comm. Realty communitycommercialrealty.com	1944 N.E. 45th Ave. Portland 97213 503.249.1706	Richard Levy Craig Gilbert	7	50% 50%	
26	Hume Myers Tenant Counsel LLC hmtc.com	15455 Hallmark Dr., Ste. 100 Lake Oswego 97035 503.636.8100	Greg Hume Brooke Myers	6		Exclusive representation of tenants and buyers locally and internationally
27	Commercial Realty Advisors NW LLC cra-nw.com	733 S.W. Second Ave., Ste. 200 Portland 97204 503.274.0211	Bob LeFeber, Alex MacLean, Carl Anderson, Lou Elliott	5 \$85.7m	45% 55%	Retail sales and leasing, tenant representation, development services and consulting
27	PREM Group premgrp.com	351 N.W. 12th Ave. Portland 97209 503.224.1460	Jacob Johnson Doug Forst	5		Property management, facilities management, LEED-certified properties, transitioning from new construction to operations
29	Gilbert Bros. Commercial Brokerage Co.	1205 S.W. 18th Portland 97205 503.221.9424	Ted K. Gilbert Molly Mink Liston	2		Commercial/investment properties
29	North Rim Commercial Realty northrimpx.com	819 S.E. Morrison St., Ste. 110 Portland 97214 503.525.1925	Jeffrey Weitz Matt Schweitzer	2 \$15.0m	65% 35%	Office, retail

WILLAMETTE VALLEY						
1	Coldwell Banker Comm. Mountain West CBCRE.com	250 Division Street N.E. Salem 97301 503.588.3508	D. Alex Rhoten, Jr.	25 \$157.4m	80% 20%	Office, industrial, retail, multi-family, investments, business opportunities
2	Prudential Real Estate Professionals	1220 20th St., S.E. Salem 97302 503.371.3013	Byron Hendricks Ken Howe	12 \$35.0m	70% 30%	
3	Western Properties westernproperties.com	66 Club Rd., Ste. 160 Eugene 97401 541.686.0347	Dan Montgomery Jack Watson	6		
3	Windermere Real Estate/Lane County windermere.com	1600 Oak St. Eugene 97401 541.484.2022	Matt R. Powell	6 \$19.0m	65% 35%	
5	Campbell Commercial Real Estate campbellre.com	859 Willamette St., Ste. 320 Eugene 97401 541.484.2214	Larry G. Campbell Timothy G. Campbell	5 \$20.0m	50% 50%	Representing projects such as Westec Business Park, Green Hill Technology Park, and Oakway Center