

A LIST

COMMERCIAL REAL ESTATE FIRMS

Portland-area commercial real estate firms ranked by number of local licensed realtors.
Information obtained from submitted surveys by the listed companies.
For a survey form, e-mail alist@djcooregon.com.

Company	Headquarters/ Year founded	Number of local licensed realtors	Area of specialty	Local senior executive(s)
1 CB Richard Ellis 1300 S.W. Fifth Ave., Suite 200, Portland, OR 97201 Phone: 503-221-1900 Fax: 503-221-4873 Web: www.cbre.com	Los Angeles 1906	71	Brokerage-leasing/sales of office, industrial, retail, apartments, and land; property management; mortgage finance; appraisal, project management, consulting	
2 NAI Norris, Beggs & Simpson 121 S.W. Morrison St., Suite 200, Portland, OR 97204 Phone: 503-223-7181 Fax: 503-273-0256 E-mail: jcbenring@nbsrealtors.com Web: www.nai-nbs.com	Portland 1932	58	Commercial brokerage; retail, office, industrial sales/leasing; apartment and land sales; asset/property management; real estate finance	J. Clayton Hering, president; H. Roger Qualman, executive vice president; Chris Johnson, executive vice president; Jeff Borlaug, vice president/director of brokerage
3 GVA Kidder Mathews One S.W. Columbia St., Suite 950, Portland, OR 97258 Phone: 503-221-9900 Fax: 503-221-2277 E-mail: kbenoit@gvakm.com Web: www.gvakm.com	Seattle 1969	36	Brokerage, property management, valuation, development & construction management, and consulting for office, industrial, investments, retail, and multifamily properties.	Steven Klein, senior vice president
4 Norris & Stevens Inc. 621 S.W. Morrison St., Suite 800, Portland, OR 97205 Phone: 503-223-3171 Fax: 503-228-2137 E-mail: bob@norstev.com Web: www.norris-stevens.com	Portland 1967	35		
5 Colliers International 601 S.W. Second Ave., Suite 1950, Portland, OR 97204 Phone: 503-223-3123 Fax: 503-227-2447 Web: www.colliers.com/portland	Seattle 1898	33	Office, industrial, multifamily, investments, owner/user, real estate management	Thomas Lawwill, managing director
6 Cushman & Wakefield 200 S.W. Market St., Suite 200, Portland, OR 97201 Phone: 503-279-1700 Fax: 503-279-1790 E-mail: john.miller@cushwake.com Web: www.cushmanwakefield.com	New York 1917	22	Commercial leasing and sales, valuation, consulting, property/project management	John Miller, regional branch manager; Judi Biars, regional operations manager
6 Bluestone & Hockley Realty Inc. 3835 S.W. Kelly Ave., Portland, OR 97239 Phone: 503-222-3800 Fax: 503-222-6459 E-mail: info@bluestonehockley.com Web: www.bluestonehockley.com	Portland 1972	22	Sales, leasing, management, receiverships, maintenance of all commercial property types as well as bank owned (REO) assets.	Cliff Hockley, president; Marvin Kau, VP brokerage; Tom Sjostrom, VP commercial management; Elena Tangman-Wells, VP residential management; Dorina Carver, controller
8 Grubb & Ellis Co. 1120 N.W. Couch St., Suite 350, Portland, OR 97209 Phone: 503-241-1155 Fax: 503-241-0306 Web: www.grubb-ellis.com	Santa Ana, Calif. 1958	19	Transaction services for office, industrial, investment and land, property management, project management	David Squires, Bradford Fletcher, executive vice president and managing directors
9 Elliott Associates Inc. 901 N.E. Gilsan St., Portland, OR 97232 Phone: 503-224-6791 Fax: 503-228-3169 E-mail: capberr@elliottassociatesinc.com Web: www.elliottassociatesinc.com	Portland 1981	18	Commercial property management services and asset management to investment sales and acquisitions.	Lou Elliott, president; Mama Elliott, vice president
10 Marcus & Millichap Real Estate 101 S.W. Main St., Suite 1850, Portland, OR 97204 Phone: 503-200-2000 Fax: 503-200-2010 E-mail: acassie@marcusmillichap.com Web: www.marcusmillichap.com	Encino, Calif. 1971	15	Real estate investment sales	Tony Cassie, regional manager
11 C&R Real Estate Services Co. 1440 S.W. Taylor St., Portland, OR 97205 Phone: 503-224-9554 Fax: 503-595-0968 E-mail: brokerage@c realestate.com Web: www.crealestate.com	Portland 1969	14	Commercial brokerage, investment sales, leasing, asset/property management	Don Maltase, executive vice president
11 Commercial Realty Advisors NW LLC 733 S.W. Second Ave., Suite 200, Portland, OR 97204 Phone: 503-274-0211 Fax: 503-274-0985 Web: www.cra-nw.com	Portland 1996	14	Retail leasing, sales and tenant representation	
11 Hanna Network, Inc. 9415 S.E. Stark St., Suite 300, Portland, OR 97216 Phone: 503-774-8893 Fax: 503-774-8889 E-mail: don@hannanetwork.com Web: www.hannanetwork.com	Portland 1932	14	Commercial sales/leasing and property management	Donald Hanna Jr., president
14 Melvin Mark Brokerage Co. 111 S.W. Columbia St., Suite 1350, Portland, OR 97201 Phone: 503-223-9203 Fax: 503-223-4606 E-mail: tschun@melvinmark.com Web: www.melvinmark.com	Portland 1981	13	Office, industrial, flex, retail, tenant representation	Jon Carter, president
14 Urban Works Real Estate 1230 S.W. First Ave., Suite 201, Portland, OR 97204 Phone: 503-228-3080 Fax: 503-228-3079 E-mail: info@urbanworksrealestate.com Web: www.urbanworksrealestate.com	Portland 2002	13	Retail brokerage for the central city, urban neighborhoods, mixed-use, restaurants and retail development consulting	Craig Sweitzer, principal, owner
16 Cresa Partners One S.W. Columbia St., Suite 1610, Portland, OR 97258 Phone: 503-598-3900 Fax: 503-598-0660 Web: www.cresapartners.com	Boston 1998	10	Representation of tenants/specs users and specialization in the delivery of fully integrated real estate services	Craig Reinhart, managing principal
17 HSM Pacific Realty Inc. 612 S.W. Idaho St., Suite 2, Portland, OR 97239 Phone: 503-245-1400 Fax: 503-245-7032 E-mail: mandy@hsmacific.com Web: www.hsmacific.com	Portland 1993	7	Retail sales and leasing	Michael S. Heerman, president; Douglas B. Magnusen, vice president
18 New & Neville Real Estate Services 900 S.W. 13th Ave., Portland, OR 97205 Phone: 503-241-1222 Fax: 503-226-0424 E-mail: mar@newneville.com Web: www.newneville.com	Portland 1991	4	Retail leasing and tenant representation	Mark A New, Co-owner
19 Integrated Corporate Property Services 1201 S.W. 12th Ave., Suite 224, Portland, OR 97205 Phone: 503-557-7200 Fax: 503-722-8103 E-mail: mchilids@icps.biz Web: www.icps.biz	Portland 1994	3	Sales, leasing, investment	
19 Horne Myers Tenant Counsel LLC 15455 Hallmark Drive, #100, Lake Oswego, OR 97035 Phone: 503-636-8100 Fax: 503-636-8125 E-mail: greg@hmtc.com Web: www.hmtc.com	Lake Oswego 1989	3	Tenant representation	
21 North Rim Commercial Realty 819 S.E. Morrison St., Suite 110, Portland, OR 97214 Phone: 503-525-1925 Fax: 503-525-1927 E-mail: jw@northrimpx.com Web: northrimpx.com	Portland 1996	2	Investment retail/office	Jeffrey Weitz, president