



JOHN MEDAK

Senior Vice President

Office

John Medak joined NAI Norris, Beggs & Simpson in 1998 following his relocation from the Bay Area, where he worked for CB Richard Ellis. From 1999 to 2008, John completed more than 800 leasing and sales transactions totaling in excess of \$300 million in total consideration. He was an NAI NBS Top Deal Maker from 2000 to 2005, and in 2006 was the #1 Deal Maker of the Year with 90 transactions closed. He has made three consecutive appearances as an NAI NBS Top 5 Producer.

John has garnered recognition from numerous organizations for his brokerage successes. In 1999, he was nominated for CAR's Rookie of the Year, and the National Association of Realtors recognized him as one of the top 5 brokers in the country under the age of 30 in 2001. In 2007 and 2008, he achieved NAI Global's Gold Member status, awarded to the top 3% of brokers in a 5,000-plus network. He has been a CoStar Power Broker four of the past five years, and was runner up for CAR's 2009 Office Broker of the Year.

John has a B.A. in Management and Finance, with a real estate emphasis, from the University of San Diego.

PARTIAL CLIENT LIST

Landlords

- Shorenstein
- Pacific Realty Associates
- Erickson Realty Group
- Manchester Capital Management
- RREEF
- Sun Life Financial

Tenants

- Bank of America
- Umpqua
- Kaiser
- ODS
- Randstad North America
- Interface Engineering
- Nikon Precision Inc.
- Biotronik

SIGNIFICANT LEASING TRANSACTIONS

- Biotronik - 156,540 sf - *Tenant Representation*
- Greenbrier - 37,719 sf - *Landlord Representation*
- ODS - 60,972 sf - *Tenant Representation*
- Kaiser - 134,000 sf - *Tenant Representation*
- Fidelity National Title - 48,160 sf - *Tenant Representation*
- Interface Engineering - 21,000 sf - *Tenant Representation*
- Meritage - 44,900 sf - *Landlord Representation*
- Vestas - 40,000 sf - *Landlord Representation*

SIGNIFICANT SALES TRANSACTIONS

- Spalding Building - 98,000 sf CBD office building - \$12.5 million
- Raleigh West - 98,000 sf suburban office/retail building - \$11.4 million
- Dartmouth Square - 38,000 sf suburban office building - \$8.2 million
- Kaiser Airport Way - 98,000 sf industrial building
- NW Tanasbourne land - 5 acres - \$6.26 million
- 1881 Naito Parkway - 40,000 sf office building - \$4 million
- 1440 Overton - 40,000 sf office building - \$3.6 million
- Royal Sun Alliance Building - 28,000 sf office building - \$3.75 million
- NE Columbia and NE 47th Ave. - 12 acres & 115,000 sf industrial building - \$3.4 million

PROFESSIONAL AFFILIATIONS

- Building Owners and Managers Association (BOMA)
- Commercial Association of Realtors - Oregon/SW Washington (CAR)
- West Side Economic Alliance

CIVIC AFFILIATIONS

- Salvation Army
- St. Clare Parish

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