



# J.J. UNGER, CLS

Real Estate Broker  
Retail

[www.nai-retail.com](http://www.nai-retail.com)

With a strong background in real estate finance and entrepreneurship, J.J. joined NAI Norris, Beggs & Simpson's retail division in 2006, and has represented many major retail tenants and landlords in the Portland metro area. Some recent transactions include brokering numerous deals for Umpqua Bank's neighborhood store concepts, assisting First Republic Bank in relocating its Portland headquarters to downtown's Western Building, and helping numerous restaurants and businesses find locations in downtown Portland's entertainment district.

Prior to NAI NBS, J.J. was Director of Operations for Gelazzi, Inc.™ and was instrumental in the store's expansion. While attending school, J.J. created a business plan to launch a gelato company in the Colorado area, and this plan played a major role in the new venture capital start-up. He served as General Manager when the first store opened and created and implemented the company's operational systems for build-out, training, inventory and marketing. Prior to Gelazzi, J.J. was a Financial Representative with AIG's American Financial Services™.

J.J. graduated from Colorado State University with a B.S. in Business Administration, with a focus on Finance, Real Estate and Entrepreneurship. He has earned the International Council of Shopping Center's Certified Leasing Specialist (CLS) designation, and has completed Leasing I and Leasing II Institutes through ICSC's John T. Riordan School for Professional Development.

#### PROFESSIONAL AFFILIATIONS

- International Council of Shopping Centers (ICSC) Next Generation: Chair
- Commercial Association of Realtors (CAR)
- International Council of Shopping Centers (ICSC)
- Portland Business Alliance
- Portland Oregon Visitors Association
- Mt. Hood Kiwanis Camp for Kids - Board of Directors, 2007-2008

#### RECOGNITION - AWARDS

- 2009 CoStar Retail Leasing Power Broker
- 2008 CAR Oregon/SW Washington - First Runner Up, Rookie of the Year
- 2008 NAI NBS #2 Lister of the Year
- 2008 NAI NBS #3 Deal Maker of the Year
- 2008 and 2007 - Honorable Mention, Property Management Broker of the Year Award



#### PARTIAL CLIENT LIST

##### Tenants

- Umpqua Bank
- First Republic Bank
- Western Dental
- John's Incredible Pizza
- Trader Vic's

##### Developers & Landlords

- General Growth Properties
- Peak Development
- Real Net Properties
- Metro West Holdings
- Fountain Village Development
- Powell Development

#### contact information

tel 503 273 0341

fax 503 273 0256

[junger@nai-nbs.com](mailto:junger@nai-nbs.com)

[www.nai-nbs.com](http://www.nai-nbs.com)



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