



ROBERT BLACK

Associate Vice President
Investment Sales

With over nine total years experience in the commercial real estate market, Robert Black joined NAI Norris, Beggs & Simpson's Capital Asset Group in 1999 to specialize in apartment investment sales.

Notable transactions include Robert's role in the July 2007 sale of the Brewery Blocks, for which he co-underwrote the multi-family portion of the \$291.6 million portfolio. Robert received the Commercial Association of Realtors (CAR) 2008 Bill Naito Award for his participation on this brokerage team. He was also nominated for the 2009 Bill Naito Award for his role in the \$145 million sale of The Ardea. Other transactions include the \$2.4 million sale of Walnut Park Apartments to Reach CDC and the \$6.3 million sale of Stratford on Allen, both in 2009.

Robert was previously an Investment Specialist for NAI/The Vaughan Company, Commercial Division, in Albuquerque, New Mexico, where he analyzed and advised on real estate portfolios for both the individual and portfolio investor. During his tenure, he consulted purchasers on site location, financing, exchanges, and acquisitions. In addition, Robert became a member of The Vaughan Company "Million Dollar Club" and, in 1998, his accomplishments garnered the Certified Commercial Investment Member (CCIM) Marketing Deal of the Year award.

Robert earned his B.A. in International Economics and Finance from the University of New Mexico and he is currently a CCIM Candidate of the Commercial Investment Real Estate Institute (CIREI). Robert was a forerunner in the men's downhill during the 1988 Winter Olympic Games held in Calgary, Canada, and was also a member of the UNM NCAA Ski Team in 1990-92.

PROFESSIONAL AFFILIATIONS

- Commercial Association of Realtors - Oregon/SW Washington (CAR)
- Commercial Investment Real Estate Institute
- New America International Investment Leadership Council

CIVIC AFFILIATIONS

- Big Brothers, Big Sisters
- Multnomah Athletic Club Member Coach - Alpine Skiing
- PSU Student Housing LLC's Management Committee
- Rose City Neighborhood Association - Board Member

PARTIAL CLIENT LIST

- College Housing Northwest
- Fowler Flanagan Partners
- Dalton Realty
- Public Private Partnership
- Simpson Housing, LP
- Picerne Development
- Archstone Communities
- Portland Development Commission
- Mayfield Investments
- Reach CDC
- Central City Concern
- Opus NW
- Gerding Edlen
- Trammell Crow Residential

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