



JEFF BORLAUG

Principal
Managing Director of Brokerage

Jeff Borlaug joined NAI Norris, Beggs & Simpson in 2000 to specialize in the sale and leasing of suburban office properties in the Portland metropolitan area. He built an impressive client portfolio consisting of major national and local companies, and distinguished himself as one of NAI Norris, Beggs & Simpson's Top Producers. One of his largest transactions was representing owner Shorenstein Realty Services in 350,000 sf of leases at downtown Portland's First & Main.

Jeff assumed the added role of Director of Brokerage in 2008. He is responsible for recruitment and retention, broker support services and operations, and training and continuing education. Jeff also plays a significant role in creating brokerage opportunities and business development. Jeff's network of contacts, extensive sales experience and intimate market knowledge make him a valuable resource for NAI NBS' brokers. His knowledge of technology and of green brokerage practices also allow him to keep NAI NBS and its brokers on the cutting edge of the commercial real estate industry. He became a partner in Norris, Beggs & Simpson Companies in 2010.

Jeff earned a B.S. in Business Administration with an emphasis in both Finance and Entrepreneurship from the University of Oregon. He is a licensed principal broker in Oregon.

PROFESSIONAL AFFILIATIONS

- Commercial Association of Realtors - Oregon/SW Washington (CAR): President, 2009 to 2010; Board of Directors, 2006 to present; Committee Chairman for SEI Community Service
- Portland Metropolitan Association of Building Owners and Managers (BOMA)
- Portland Business Alliance - 2004 to present
- Westside Economic Alliance - 2003 to present; Board of Directors, 2009 to present

ACKNOWLEDGEMENTS

- Oregon Association of Realtors 2010 Realtor of the Year - Commercial Association
- Portland Business Journal "40 Under 40" award recipient, 2009
- Portland Business Alliance Leadership Portland program - 2009 graduate
- NAI Norris, Beggs & Simpson #1 Top Producer, 2008; Top 5 Producer, 2006
- CoStar Power Broker, 2004 to 2008 - Top 20 Office Brokers based on deal volume in Portland, Oregon
- CAR Office Broker of the Year - 2006 nominee, 2008 First Runner Up
- Oregon Business Magazine's "Up and Comers" - Oregon's Top 10 Brokers, 2003

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