



MICHAEL MERINO, CCIM, SIOR Senior Vice President Industrial/Flex/Investments

Michael Merino has substantial and varied experience in sales, leasing and the acquisition and disposition of industrial/flex properties. His sales and leasing performance is unparalleled in the Northwest. He represented Colgate-Palmolive in its lease of 150,000 sf in 2008 and 745,000 sf in 2009. He also represents some of the largest companies in Portland during the disposition/sales of their properties. He sold 20+ properties for Schnitzer Investment Corp., and represented Ryerson Tull in the disposition of their 250,000 sf steel facility. Clients appreciate Michael's no-nonsense style and bottom line approach. His real estate consultation focuses on grounded and realistic assessments of the market and the property, opportunities and solutions, with comprehensive advice for sound decision-making.

Michael was recognized with Commercial Real Estate Transaction of the Year (2004, 2006) by the Oregon/SW Washington CCIM chapter, as well as SIOR's 2004, 2006 and 2008 Industrial Transaction of the Year. He was also the recipient of CAR's 2004 Bill Naito Award and has been recognized as a CoStar Power Broker and one of NAI NBS' Top Producers.

SIGNIFICANT LEASES

- Colgate-Palmolive lease: 745,000 and 150,000 sf
- Richards Homewares/Steinfeld Food lease: 106,000 sf
- Ryerson Tull - Portland Bolt lease: 86,000 sf
- Bob's Red Mill lease: 65,000 sf
- DHL/Airborne lease: 50,000 sf

SIGNIFICANT SALES

- Yeon Business Center sale: 220,895 sf
- Ryerson Tull sale: 250,000 sf on 25 acres
- Prudential Steel sale: 168,000 sf on 24 acres
- Cooper B-Line sale: 115,000 sf
- Minthorn Business Center sale: 102,000 sf
- Richards Homewares sale: 106,000 sf

PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Members, Chapter #40 (CCIM) - 2009 President
- SIOR Oregon Chapter
- Commercial Association of Realtors - Oregon/SW Washington (CAR)

CIVIC AFFILIATIONS

- Chico State University Alumni Association
- Lake Oswego Rotary

PARTIAL CLIENT LIST

Landlords

- GE Real Estate
- Schnitzer Investment Corp.
- Ryerson Tull
- Spacesaver Corporation
- HGM Group
- Schnitzer West

Tenants

- Colgate-Palmolive
- Transpak
- Made in Oregon
- Daimler Chrysler
- U-Haul Corporation
- Ingersoll Rand
- Richards Homewares
- Cargill
- DHL/Airborne Express
- NW Sleeve wear
- Rite Aid

contact information

tel 503 273 0354
fax 503 273 0256
mmerino@nai-nbs.com
www.nai-nbs.com